



B&J MUSIC LTD

Subsidiary of KAMAN MUSIC CORPORATION

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Mr. Allan Sharp
A & J Sharp Investments Inc.
5373 Aspen Drive
West Vancouver, B.C.
V7W 3E4

Dear Allan:

B & J is pleased with the results that we have received as a result of working with your extended term finance plans. As the banks continue to tighten their reins on our dealers, we are expected to fill a financing role as well as that of supplier. Your plans have been the solution. They have given us an edge over our competition by enabling our dealers to inventory their locations with more B & J product.

Our business with you keeps growing and I look forward to a mutually profitable relationship in the future.

Sincerely,

Noel Moore
Executive Vice President
General Manager

NM/jh